

Plan it/1

Account Review

Account Name: _____

Our players: _____

Their players: _____

FY ends: _____

T/O: _____

Profitability: _____

Our goals in account: _____

Their business goals: _____

Date up-dated: _____

DMU analysis: _____

DM/name	/Role	/L-need	/E-need	next action